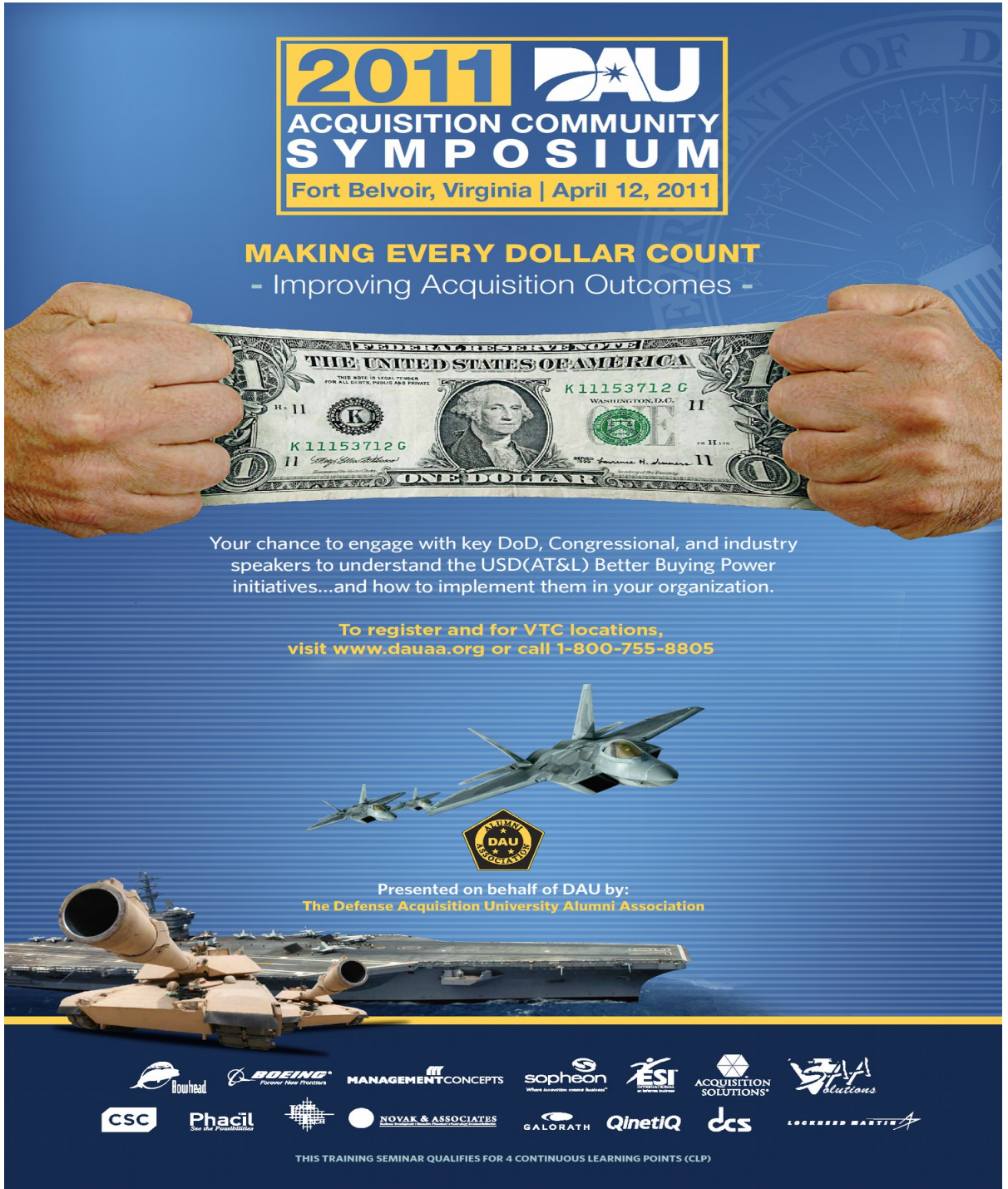
General Membership Meeting & Report

TUES, 12 APRIL 2011


2011 DAU
ACQUISITION COMMUNITY
SYMPOSIUM
Fort Belvoir, Virginia | April 12, 2011
MAKING EVERY DOLLAR COUNT
- Improving Acquisition Outcomes -
Your chance to engage with key DoD, Congressional, and industry speakers to understand the USD(AT&L) Better Buying Power initiatives...and how to implement them in your organization.
To register and for VTC locations,
visit www.dauaa.org or call 1-800-755-8805
Presented on behalf of DAU by:
The Defense Acquisition University Alumni Association
THIS TRAINING SEMINAR QUALIFIES FOR 4 CONTINUOUS LEARNING POINTS (CLP)

State of DAU Alumni Assn

- Operating Environment
- Edward Hirsch Awards
- Membership Trends
- Financials
- 2010-11 Board of Directors
- Participation

Operating Environment

The Good News:

- **Chapters at all DAU Regional Centers**
- **Corporate sponsor program alive and well**
  - Currently a total of 12 on board
- **Sponsorship of Program Mgmt Assistance Group (PMAG) Symposium** (see next slide)
- **Scholarships to Bryant Alternative School; PMT 401, PMT 352 Receptions, Fellowship Program Receptions, Hall of Fame Award plaques, Acker Award and potentially the new Anderson Award.**
- **Membership continuing to grow**
  - Healthy relationship with DAU Deans and Course Mgrs (PMT 401, etc.)
  - Hot Topic Forums every 2 months in Coordination with DAU Knowledge Mgmt Team
- **DAU Research Paper Competition**
- **Financial viability continues**

The Challenges:

- **Attract participation from outside DAU**
- **Provide member value** (low cost, value-added events)
- **New "Blood" and Continuity**

Professor Gary Spohn "Manning the Alumni Assn Booth"

WOW! SPECIAL LIMITED TIME OFFER!

$50

for a three year membership, to the **DAU Alumni Association.**

JOIN TODAY!!!

For the annual fee of only **$25**, or the special rate *(limited time offer)* of **$50** for a 3-year membership, please consider joining the **Defense Acquisition University Alumni Association.**

What does the alumni association do?
The association presents the annual DAU Acquisition Symposium on current defense/ military service systems acquisition policies, procedures, and issues where you can earn continuous learning points by attending.

This year's symposium will be held at the **DAU Fort Belvoir campus on April 12, 2011.** To register for the symposium, go to *http://www.dauaa.org/Symposium2011/Index.htm*

Other Alumni Association membership activities/ benefits on behalf of the Department of Defense and defense industry workforce include:

- Support of an annual Research Paper (Hirsch Prize) Competition
- Access to hot topic forums on key defense acquisition issues
- Access to networking events at all five DAU regional campuses
- Quarterly Association Newsletter
- Receptions for DAU courses at all DAU campuses
- Professional relationships with other premier associations (Program Management Institute; Reliability, Maintainability, and Supportability Partnership; National Defense Industrial Association; Aerospace Industries Association; National Contract Management Association)
- Sponsorship of numerous other activities related to defense acquisition

More information on the Alumni Association and its activities is posted to the DAUAA website at *http://www.dauaa.org/*. Click the "Membership" link on the left side of the screen or go directly to the membership website at *http://www.dauaa.org/membership.htm.*

DAU Edward Hirsch Acquisition Research and Writing Award

- **Sponsored by DAUAA**

- **Open to Government, Industry, Academia**

- **Prizes: 1st Prize - $1,000 2nd Prize - $500 3rd Prize - $250 (two)**

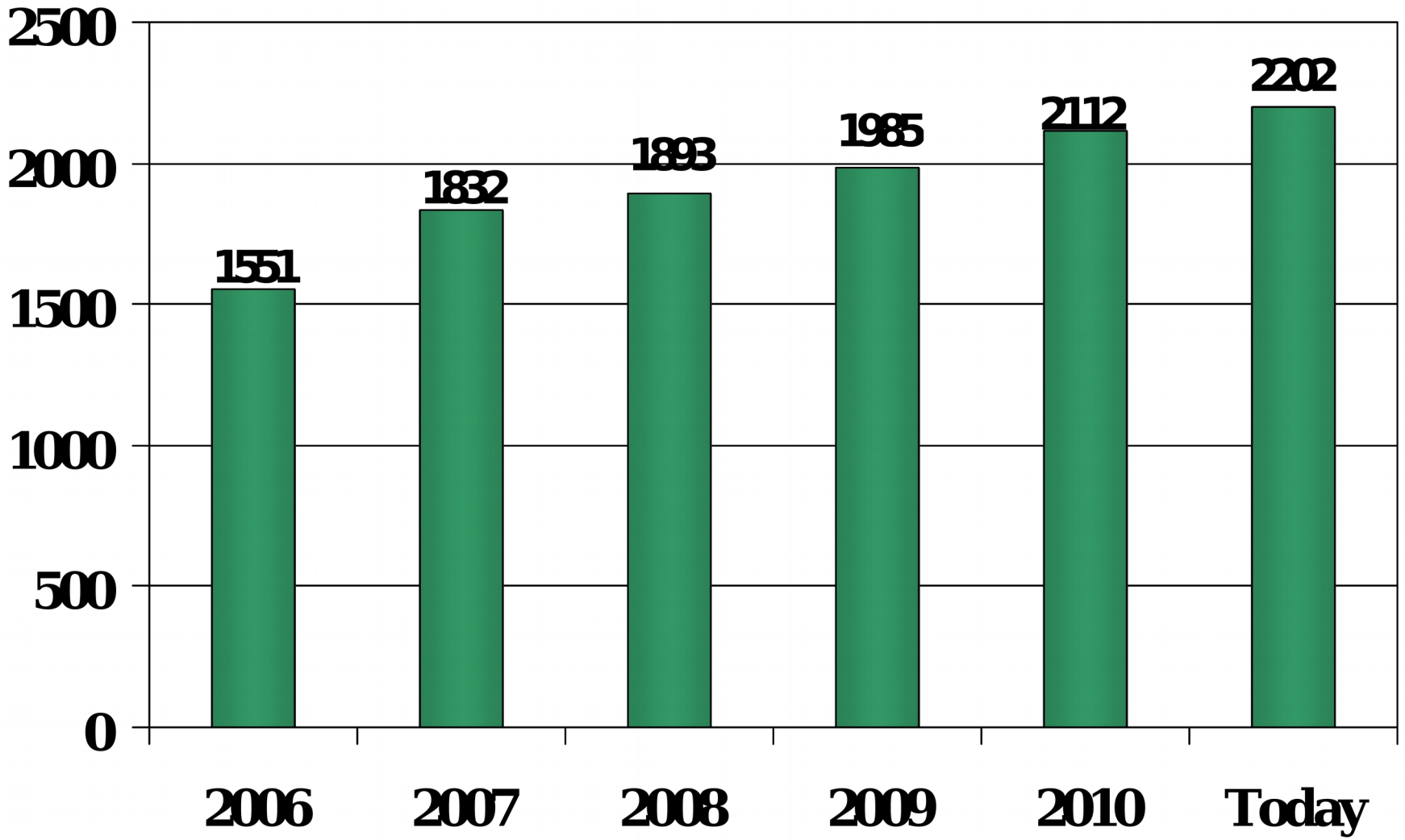
- **Judged by:**
  Defense ARJ **Editorial Staff and Faculty Members (Approved by DAUAA BoD)**

- **Research Paper Theme:** ***Making Every Dollar Count – Improving Acquisition Outcomes;*** **See 2ND Qtr FY11 Issue of *Defense ARJ* (Acquisition Review Journal)**

- **Format : www.dau.mil (go to "Site Menu", select "Publications", then select "Acquisition Review Journal"; at bottom click on "guidelines for contributors")**

- **Submit to Director of Research, DAU**
  Dr. Larrie Ferreiro (Larrie.Ferreiro@dau.mil) (703) 805-5282

Membership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Today

Financials

	2010 Budget	2010 Actual	2011 Budget	2011 Actuals Thru 5 April 2011
INCOME				
Annual Symposium	43,000	64,490	65,000	30,210
Other Income	12,500	5,253	4,700	1,394
Dues	30,500	38,784	33,000	20,354
Corporate Sponsor	17,000	12,000	7,000	7,500
TOTAL INCOME	103,000	120,527	109,700	59,458
EXPENSES				
Annual Symposium	25,000	28,843	30,000	14,960
Bank Service Charge	2,700	5,240	5,000	598
Management Fee	41,000	43,000	44,000	23,917
Management Corp %	700	775	500	
Member Services	2,725	2,925	1,725	
Operating Expenses	30,875	23,823	37,575	20,562
TOTAL EXPENSES	103,000	104,606	118,800	60,037
NET INCOME-EXPENSES	0	15,921	(9,100)	(579)

2010-11 Board of Directors

President	Bill Bahnmaier	DAU
VP Operations	Wayne Glass	DAU
VP Membership	Paul Alfieri	DAU
VP Symposium	Shaw Cohe	Industry
VP Communications	Dan Somerset	DAU
Secretary	Chip Linnemeier	Industry
Treasurer	Mary Redshaw	DAU
At-Large	Mike Dorohovich	Industry
At-Large	Chris Feudo	Industry
At-Large	Barry Breindel	Industry
At-Large	Frank Anderson, BG, USAF Ret	Industry
At-Large	Steve Oxman	Navy
Associate Board Member	Bob Daugherty	DAU
Associate Board Member	LTC Edgar Bingham	USA
Associate Board Member	COL Richard Hayes	USAF
Army Representative	Scott Greene	DoD
Navy Representative	Patrick Morrow	DoD
USMC Representative	Paul Lee, MG, USMC Ret	Industry
Air Force Representative	LtCol Dan Ward, USAF	DoD
DAU Rep/BoV	Joe Johnson	DAU
Immediate Past President	Jeff McKeel	Industry

DAU Alumni Association Board of Directors – 2010-11
February 16, 2011

Participation – We Want You!

- Monthly Board meetings are open for members
- We encourage your input and work on Committees
  - ✓ Symposiums and Forums
  - ✓ Membership
  - ✓ Corporate Sponsorship
- Chapter development and active membership at regional campuses
- Contribute news & articles for DAUAA E-news
- Suggest new initiatives; e.g., theme for Hot Topic Forums and Annual Symposium